

**Christopher Kulp, M.S. '99**, was recently interviewed by Frost & Sullivan for their annual report on the state of the outsourcing industry for pharmaceuticals. As the manager of New Business Development at Richman Chemical Inc. (RCI) in Lower Gwynedd, PA, Mr. Kulp has been building domestic outsourcing partner relationships for the past eight years. Recent high-profile projects managed by Mr. Kulp at RCI include the development and commercialization of a novel pharmaceutical excipient for use in conjunction with new medical device technology. Mr. Kulp's expertise lies in the areas of custom synthesis, cGMP compliance and commercial scale-up. He is finishing up an M.B.A. in finance at Temple University.